

# Capability Statement

## Company Overview

Ed Castro Landscape, Inc. (ECL) incorporated in 1992 is an award-winning provider and one of the Southeast's premier construction, landscape installation, maintenance, and horticultural service firms. Our Design/Build background and experience with municipal, commercial, industrial, and residential landscape projects is unparalleled in the industry. ECL and its 'Team' have the experience, education, stability and diverse employee required to perform capably and proficiently all government contracts. Our experience, leadership and financial strength coupled with the addition of our team members ensures ECL will provide superior technical services and cost effective solutions to governmental agencies.

[www.edcastrolandscape.com](http://www.edcastrolandscape.com)



### Company Designations:

**Cage:** 56Y83  
**Duns:** 804530491

#### NAICS

**115112** - Soil Preparation, Planting, and Cultivating  
**115310** - Support Activities for Forestry  
**541320** - Landscape Architectural Services  
**561210** - Facilities Support Services  
**561730** - Landscaping Services

#### SIC

**0781** - Landscape Counseling and Planning  
**0782** - Lawn and Garden Services  
**0783** - Ornamental Shrub and Tree Services  
**7349** - Building Maintenance Services, NEC

#### PSC

**AP24** - R&D-Nat Resource-Land-Eng Dev  
**AP26** - R&D-Nat Resource-Land-Mgmt Sup  
**C211** - A/E Sacs. (Incl Landscaping In  
**F006** - Land Treatment Practices  
**F008** - Recreation Site: Maint/Non-Cons  
**F013** - Tree Breeding  
**F021** - Site Preparation  
**F099** - Other Nat Res Mgmt & Conserv  
**F999** - Other Envir Svc/Stud/Sup  
**S208** - Landscaping - Grounds keeping

#### Set-Aside:

Small Business

#### Bonding Capacity

US \$ 3,000,000.00 single project  
US \$ 6,000,000.00 aggregate per year

The Green Industry's most complete software solution, Asset™ IT is one of the centerpieces of our company's success. A dedicated Contract Management and Compliance Team also support us.

#### SERVICES:

##### Design:

As designers, we integrate your ideas and programs with an artful vision to create an environment that meets specifics, budget, and expectations while naturally enhancing the beauty of each site. Our talented landscape architects and landscape architecture graduates are recruited, trained, and retained to ensure that each project meets our high standards.

##### Construction:

We take technical proficiency, budget adherence, and pre-scheduling and scheduling as metrics for each project. Scheduling the right equipment, the right team for each job coupled with technical and disciplined managers is a cornerstone of our vast and successful construction portfolio. We work with the finest craftsmen in the area and hand-select only the finest materials in the region to create lush landscaping, pools and fountains, detailed structures, intricate iron gates/fences and details of the highest quality.

##### Maintenance:

Our team of maintenance experts provides ongoing care that keeps each landscape thriving throughout the year. A stewardship approach ensures each environment receives the technical services required for proliferating and healthy landscapes. We provide a comprehensive menu of maintenance service options, from Disease & Pest Control; Prevention Care; Turf & Tree and Plant Fertilization; to comprehensive lawn and garden care, including all-inclusive weekly services. ECL uses the right personal and the right equipment for each project.

##### Horticulture:

We offer customized seasonal services such as: Seasonal Color Programs using the most adaptable Annuals & Perennials; Technical Pruning: Lawn Renovation; Landscape Clean-up/Renovations. This division provides capabilities and capacity for all small landscape projects that do not require engineering or construction services. Our horticulturalists are educated and trained to provide proactive services, which create the essential link from construction and maintenance.

---

**KEY PERSONNEL:****AWARDS:****Associated Landscape Contractors of America (ALCA)**

Environmental Improvement Grand Award  
Environmental Improvement Award of Merit  
ALCA Safety Award

**Associated Landscape Contractors of America (PLANET)****Southeastern Flower Show**

Most Traditional Southern Garden Award  
American Society of Landscape Architects Trophy  
Most Outstanding Use of Annuals and Perennials  
SFS Mayor's Trophy - The People's Choice Award  
MALTA Trophy - Best Form and Quality of Plants  
ABG Trustee's Award - Best in Show  
James E. Hinkle Large Garden Flower Show Award  
Fine Gardening Magazine Trophy  
Chairman's Award  
Georgia Lighting Company Trophy  
Massachusetts Horticultural Society Flower Show Award  
Massachusetts Horticultural Society Medal  
Pennsylvania Horticultural Society Flower Show Award  
MALTA Trophy

**Metro Atlanta Landscape & Turf Association (MALTA)**

Grand Award - Residential Installation  
Distinction Award - Residential Installation  
Distinction Award - Commercial Installation

**Atlanta Garden & Patio Show**

Connoisseur's Award for New and Innovative Plants  
AGPS Award - Best in Show

**Memberships**

American Society of Landscape Architects (ASLA)  
Metro Atlanta Landscape & Turf Association (MALTA)  
Associated Landscape Contractors of America (ALCA)  
Professional Lawn Care Association of America (PLCAA)

**Edward Castro**, BLA, ASLA, President and Principal of the firm. Ed received a 5-year Bachelor's degree in Landscape Architecture from the University of Georgia; Collegiate Studies at RMIT, Australia; apprenticeships with successful Landscape Architecture firms in Atlanta, Greenwich, and London England. Decades of inspired travels In the US and Europe, coupled with 20 years of work experience has yielded a successful methodology for creating sustainable, inspired communities and landscapes in partnership with Public and Private clients. Ed Castro continues to serve companies, communities, and individuals in search of leading ideas and a wonderful partnership.

**Shawn Case**, BLA, ASLA, GASLA, BOMA, MALTA, is the director of business development. He graduated with a bachelor's degree in Landscape Architecture from the University of Georgia. Shawn has obtained over 9 years of professional design/build experience in all aspects of the landscape industry. He is also an active member of BOMA and active in several other professional organizations such as ASLA, GASLA, and MALTA. Shawn has also completed the OSHA Certification Safety Program, GSWCC Certified Personnel, and Excavation Competent Person

**Amy Grant**, is the Accounting Administrator and a graduate of Gwinnett College; Summa Cum Laude Honors. She has received Diplomas with Summa Cum Laude Honors in Accounting, Computer Operations, and Computer Information Systems/Business Administration. She has previous experience with City and County contracts doing municipal work from previous employers such as Graebel Van Lines, Beltman North American Van Lines and Neff Construction Rental. Ms. Grant's current accountabilities include directing the firms Contract Administration for all Federal, State and Municipal contracts.

**CONTRACTING HIGHLIGHTS:****Fulton County Stand-By Tree Services – Atlanta, Ga**

Fulton County Government  
Mary Louise Upshaw - Project Manager Fulton County  
404-730-4000  
Original Contract Sum - \$4,125,658

**City of Atlanta Watershed Management Landscape Contract**

City of Atlanta – Watershed Management  
Bill Brigham - Principal Landscape Architect  
404-546-1252  
Original Contract Sum - \$607,735.03

**Vine City Park**

City of Atlanta – Park Pride  
Walt Ray - Lead Landscape Architect – Director of Visioning  
404-817-6760  
Original Contract Sum--\$643,638.25

**Insituform Technologies – City of Atlanta Sewer Rehab. Program**

City of Atlanta – Watershed Management, Insituform Technologies  
Jack Webster - Lead Project Manager  
770-640-3330  
Original Contract Sum - \$250,000